



DT Global

Regenerative Agriculture and Sustainable Sourcing

Strengthening agricultural supply chains through better strategy, implementation and measurement

Agriculture-based companies face growing expectations to demonstrate progress on climate, nature, human rights and farmer livelihoods. At the same time, climate volatility, environmental degradation and economic pressures in sourcing regions are disrupting supply, constraining growth and increasing costs. Delivering against corporate commitments therefore depends on programs that work under the actual conditions in which critical crops are produced.

DT Global connects corporate sustainability strategy with implementation in the countries and communities where agricultural supply chains originate.

We help procurement and sustainability teams understand sourcing-country conditions, focus investment where it can deliver the greatest value, establish clear governance and accountability, and manage implementation through capable local partners. We also build measurement and reporting systems that show what programs are delivering, support better investment decisions and provide credible evidence of progress.

We help make supply chain sustainability programs:

Contextual through sourcing-origin analysis that translates global commitments into interventions suited to local farming systems, supplier capabilities, community needs, environmental conditions and available delivery partners.

Deliverable through fit-for-purpose framework and governance design that connects global ambition to local action, with clear goals, roles and decision rights.

Durable through supplier, implementing partner and farmer engagement and capacity building that embed and sustain progress.

Credible through measurement and reporting systems that generate useful evidence, support continuous improvement and substantiate claims that can withstand external scrutiny.

These outcomes underpin every engagement we undertake and reflect the integrated approach that distinguishes DT Global within the regenerative agriculture and sustainable sourcing sector.

Who We Support

DT Global supports companies, foundations, donors, development finance institutions and industry platforms working to strengthen agricultural supply chains and sourcing communities. We work with suppliers, farmers, cooperatives, governments, research organizations and local implementing partners in sourcing countries.

How We Support Sustainable Agriculture Initiatives

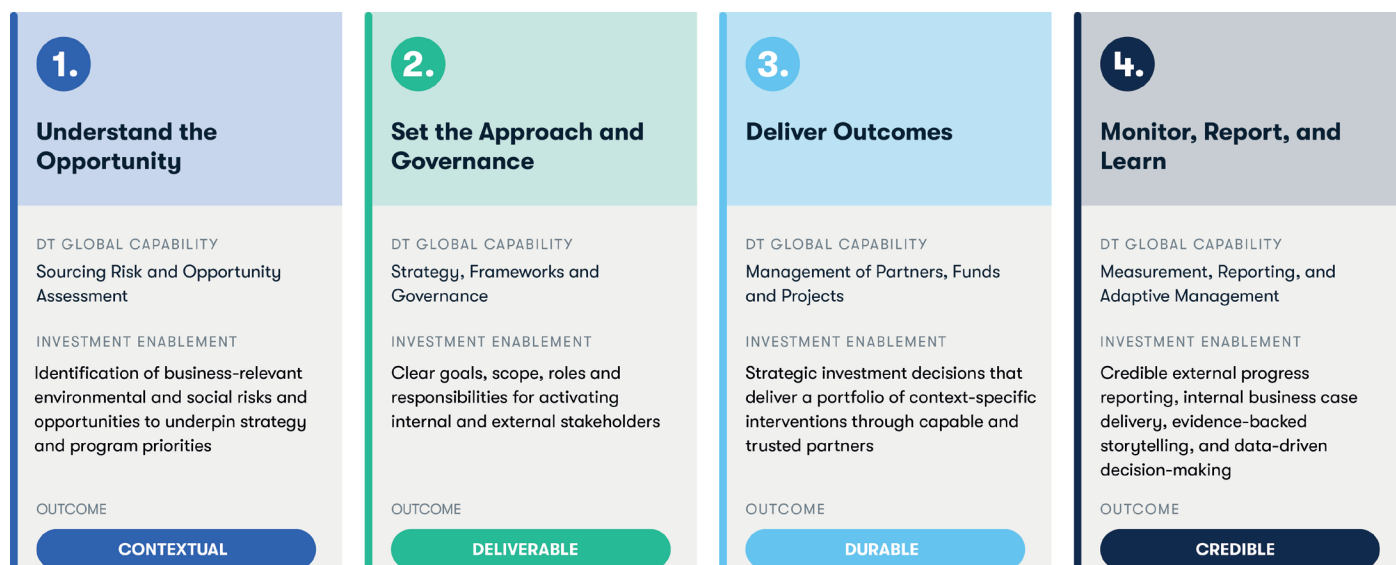
Few advisory firms combine corporate sustainability strategy with implementation capability in sourcing origins. We bring together specialists in program governance, project portfolio management, supply chain analysis, human rights and environmental due diligence, measurement and reporting, farmer livelihoods, co-funding arrangements, and program delivery to help clients move from ambition to proven, measurable, business-relevant outcomes.

A key feature of our approach is that we work at both ends of the value chain. We provide advisory services and embedded capacity to build and activate program strategies and governance systems with our clients, and we deliver initiatives in sourcing origins by managing partners, funds, and project portfolios.

With more than 60 years of international advisory and implementation experience across more than 90 countries, DT Global has built a reputation for success in complex, frontier, and rapidly evolving operating environments. **DT Global helps agriculture-based companies decide where to invest, establish the systems needed to act, manage delivery across sourcing origins, and demonstrate credible results. Our distinguishing strength is connecting corporate strategy to implementation in the communities and landscapes where agricultural supply chains begin.**

Our services are organized around four capability pillars. Together, they help clients build programs that procurement can act on, finance can fund, reporting can defend, and suppliers, partners, and farmers can sustain.

Supporting the Sustainable Agriculture Program Lifecycle



PROJECT OPPORTUNITY

LASTING VALUE



Sourcing Risk and Opportunity Assessment

Grounding strategy in the realities of suppliers and sourcing origins.

Most companies have more ambition than budget. The operative question is not whether to act but where to act first, and the answer is rarely as simple as where climate emissions are largest.

Within clients' priority crops and sourcing regions, we assess intervention pathways against impact potential, feasibility, implementation readiness and cost. Where the data supports it, we also weigh long-term exposure to supply disruption. Landscape assessment and human rights and environmental due diligence ground the analysis in local conditions, so proposed pathways reflect the actors, capabilities and risks in each sourcing origin rather than assumptions made at headquarters.

Our Services

- Conduct crop- and origin-specific social and environmental risk/opportunity assessments and context analyses
- Deliver human rights and environmental due diligence
- Map partnership and implementer landscapes
- Assess supplier and implementing partner maturity and readiness
- Prioritize intervention pathways within established crops and sourcing regions based on impact, feasibility, cost and implementation readiness
- Support business case articulation around supply continuity, cost, and volume exposure



Case Studies

Human Rights and Environmental Due Diligence (HREDD) Research and Tool Piloting

Fortune 500 Global Snacks Company

Capability Tags: Ingredient Prioritization | HREDD | Supplier Readiness | Regulatory Compliance

To respond to rising regulatory pressure from U.S. Customs, the SEC, and the EU around Human Rights and HREDD, our client needed to prioritize key ingredients by risk profile and assess the viability of potential HREDD tools to collect required information and evaluate supplier readiness.

DT Global undertook a rapid review of existing sustainability assessments and risk analyses across nine key ingredients, then delivered a pilot of AIM Progress's Converged HREDD Assessment Tool with the client's top sugar suppliers to assess their HREDD maturity and the tool's viability as a long-term solution for regulatory compliance.

Market Access Barrier Assessment and Export Readiness Engagement

Government of Australia and New Zealand | Pacific Horticultural and Agricultural Market Access (PHAMA) Plus | Pacific Islands and Papua New Guinea

Capability Tags: Origin Context Analysis | Supplier Readiness | Partner Landscape Mapping | Certification Feasibility

Our clients sought to help coffee, cocoa, and coconut farmers, processors, and exporters across nine Pacific Island countries reach and hold export markets by improving their capacity to consistently meet export protocols, biosecurity and sanitary and phytosanitary standards, and the demands of organic certification for fresh and value-added agricultural products.

DT Global assessed market access barriers and quality, financial, and capacity constraints by country and commodity. We mapped the organizations needed to address the identified barriers and facilitated engagement with organic certification providers, helping connect local producers with certification and audit requirements, and delivered awareness training for model farmers to support wider adoption of organic production approaches. Having identified documentation weaknesses as a key barrier, we supported capacity building and technical assistance on quality assurance and internal and external audit readiness. This work linked market opportunities with practical requirements, helping partners translate export ambitions into targeted support for producers and supply chain businesses.

Strategy, Frameworks and Governance

Helping companies develop approaches that are ambitious, achievable and defensible.

Sustainable and responsible sourcing, as measured in volumes under certification programs, used to be enough. Today it is understood as the foundation of a strategy rather than the strategy itself. Differentiated business value comes from improving environmental and social outcomes across the landscapes, fields, and communities companies rely on.

Setting a strategy to act on this reality is harder than it looks, particularly for companies with diverse ingredient portfolios. It has to work for smallholder supply chains with many farmers and minimal acreage, and for large-acreage commodity supply chains with few farmers.

DT Global has experience developing strategies that work across diverse global supply chains while remaining achievable, credible, and aligned with business value. We ground ambition in business and supply-chain realities and facilitate the internal decisions needed to translate it into a robust, adaptable approach.

Governance is what keeps that approach alive after the announcement. We define who decides, what qualifies, who owns delivery in each sourcing region, how projects enter and leave the portfolio, and how the program reports into the business.

Our Services

- Benchmark peer strategies, commitments and program structures
- Design program strategy, metrics and internal targets
- Develop and revise guidelines, qualification criteria, and playbooks
- Facilitate leadership decision-making on ambition, trade-offs and business value
- Harmonize regenerative agriculture, climate, nature, water, livelihoods and human rights goals
- Design governance structures and decision rights
- Establish project and portfolio management systems for multi-region programs
- Build business case and change management materials for internal buy-in
- Provide embedded capacity to activate the strategy inside the organization

Case Study

Regenerative Agriculture Framework and Guidelines Development

Fortune 500 Global Spices and Ingredients Company

Capability Tags: Framework Design | Governance | Regenerative Agriculture | Stakeholder Facilitation

Our client's sustainable sourcing certification program has delivered real progress across a dozen countries. As the company looked ahead to its next wave of ambition, it needed an adaptable outcome-based regenerative agriculture approach for its diverse supply chains and account for both environmental and farmer livelihood impacts.

DT Global supported the client through a phased process. We began with the goal itself, drawing on peer benchmarking and internal focus groups across procurement, climate, biodiversity, and livelihoods teams, then facilitated leadership sessions to align on commitment framing, an associated metric, and a quantitative target that are both meaningful and achievable. We translated that into guidelines: a governance and process framework; a measurement framework defining what qualifies against the target; a monitoring, measurement, reporting, and verification approach; and a practical toolkit that can be applied across the various project contexts they will be working in.





Management of Partners, Funds and Projects

Turning an approved strategy into farmer-level action, and pilots into a managed portfolio.

The delivery gap in sustainable agriculture is usually structural rather than motivational. Corporate capital alone rarely covers the cost of farmers' transitions to more regenerative practices. Co-funding structures, blended finance, and partnerships with donors, development finance institutions, and impact funds are key resources to scale a pilot into a program, and they change the arithmetic of the internal business case. Accessing them requires relationships and delivery credentials that most sustainability consultancies do not hold.

DT Global connects strategies developed at corporate level with changes in farm practices through our established implementation capability in sourcing countries. We have designed and administered multi-partner funds, managed secretariats and coalitions, and delivered agricultural programs directly in emerging and fragile markets.

We also run the management layer in between. Project pipelines, partner contracting, delivery assurance, and project reporting let a small corporate team see multiple projects across multiple countries as one portfolio rather than separate activities.

Our Services

- Develop pilot-ready concepts including supplier engagement considerations, key assumptions, dependencies and indicative implementation planning
- Recommend commercial levers, partnership models and phased implementation pathways that support durable progress over time
- Structure co-funding and blended finance approaches with donors, development finance institutions and impact funds
- Identify implementing partners and broker partnerships in sourcing origins
- Manage project pipelines and portfolios across multiple regions, partners and funders
- Build supplier and internal team capability and deliver change management
- Provide embedded program management capacity to corporate sustainability and procurement teams
- Manage secretariats and multi-stakeholder coalitions
- Deliver programs directly in emerging and fragile markets

Case Studies

Multi-Country Fund and Partner Portfolio Management

Australian Government (DFAT) | Innovation Resource Facility | Global

Capability Tags: Fund Management | Secretariat | Multi-Partner Delivery

The Australian Department of Foreign Affairs and Trade managed many small grants through fragmented arrangements, creating fiduciary risk and limiting its ability to test new approaches. It needed a single managed mechanism that could identify and contract partners quickly, consolidate grant-making into professionally administered funds, and demonstrate new ways of working.

As Administrator, DT Global designed and ran that mechanism. We managed a portfolio of eight grant-making funds totaling more than \$33 million across 32 countries, engaged more than 120 organizations, and delivered more than 140 assignments covering innovation practice, program design, operations and rapid-response research. In a similar context to sustainable agriculture teams responsible for multiple implementing partners, sourcing origins, and co-funders, we handled partner identification, contracting, disbursement, delivery assurance, and reporting, giving the client visibility into the full portfolio.

Rice Value Chain Development and Farmer Market Access

Australian Government | Cambodia Agricultural Value Chain (CAVAC) | Cambodia

Capability Tags: Market Systems | Farmer Income | Irrigation | Value Chain Development

Our client sought to improve smallholder productivity and incomes in Cambodia's rice-based farming systems. Achieving this required functioning markets connecting farmers to buyers, working irrigation infrastructure, and agronomic information reaching farmers through channels they already use.

Through the CAVAC project, DT Global supported access to locally relevant, science-based farming information through public and private channels, strengthened agricultural markets, and invested in irrigation infrastructure. We trained selected cooperatives in organic and fragrant rice seed production and helped two rice millers develop contract farming and traceability processes to support alignment with Sustainable Rice Platform requirements. We also initiated a partnership with the Cambodian Agriculture Cooperative Corporation to promote organic cassava contract farming. Together, these activities connected farm-level support with buyer requirements and market opportunities, helping farmers and supply chain partners build the capabilities needed for more productive and commercially viable value chains.

Measurement, Reporting, and Adaptive Management

Turning sustainable agriculture activity into data companies can report on, act on and learn from.

DT Global helps companies understand what their sustainability investments are delivering and how to achieve more with each dollar spent. We build monitoring, reporting, and learning systems that connect project activity with environmental, social, and business outcomes, giving decision-makers the evidence to improve performance, direct resources toward effective interventions, and demonstrate the value of continued investment.

Monitoring: We establish proportionate data requirements that give companies visibility of delivery progress, expenditure and results across suppliers, partners and sourcing regions. By tracking cost and performance together, we help identify underperforming projects early and show which interventions are producing the strongest outcomes.

Reporting: We manage the collection, validation, reconciliation and aggregation of data across project portfolios. This reduces the internal effort required for annual reporting, improves confidence in external claims and creates a consistent evidence base for customers, investors, assurance providers and company leadership.

Learning and investment decisions: We turn project data into practical insight on what works, in which contexts and at what cost. This enables companies to refine interventions, compare performance across projects, allocate future funding more effectively and build a stronger business case for sustainability investment.

Our Services

- Design measurement frameworks defining what qualifies against a target
- Build Measurement, Monitoring, Reporting, and Verification (MMRV) approaches covering soil health, water, biodiversity, livelihoods, whole-farm, and landscape-level outcomes
- Set data requirements proportionate to each sourcing context and traceability level
- Design and execute annual reporting processes, including validation, reconciliation, and aggregation across partners and regions
- Coordinate with climate and emissions reporting teams so land and nature outcomes reconcile with corporate climate accounting
- Prepare programs for assurance and develop defensible case studies and evidence packs
- Build data management systems and dashboards that make program data actionable for procurement, finance and brand teams
- Establish MEL and adaptive management processes, and build capability with internal teams, suppliers and implementing partners

Case Studies

Regenerative Agriculture and Nature Commitment Monitoring Strategy and Annual Reporting

Fortune 100 Global Food and Beverage Company

Capability Tags: Monitoring Capabilities and Tools | Annual Reporting | Nature Protection and Restoration

As our client's regenerative agriculture portfolio expanded to hundreds of projects and introduced new pathways for nature restoration and protection, its annual reporting process needed to accommodate greater scale, complexity, and data variation. Since 2024, DT Global has provided dedicated reporting capacity and helped strengthen the systems used to collect, validate, and analyze portfolio data.

We redesigned reporting templates to improve data quality, enable semi-automated aggregation against corporate goals and support deeper analysis of project outcomes. We also aligned regenerative agriculture and nature reporting forms with the public guidelines developed by DT Global in 2025–26 and produced practical guidance for internal teams, suppliers and implementing partners. This work has created a more efficient and consistent reporting process, while giving the client stronger evidence to assess portfolio performance, communicate progress and direct future investment.

Innovation Portfolio Management and Evidence-Based Scaling

United Kingdom Government | Frontier Technologies Programme | Global

Capability Tags: Adaptive Management | Portfolio Learning | Knowledge Management | Evidence Generation

The UK Foreign, Commonwealth & Development Office was investing in early-stage technologies without a consistent way to decide which merited further funding. It needed a structured way to identify promising technologies, test their application in development programs, and determine which approaches warranted further investment. With pilots operating across diverse contexts, the program required timely evidence and a consistent approach to learning across the portfolio.

DT Global led delivery of the £12.7 million Frontier Technologies Program, which supported 64 pilots across 20 countries. We combined horizon scanning, pilot management, applied research, and organization-wide learning within a methodology drawing on lean start-up, human-centered design, and agile development, with an emphasis on real-time learning. This gave decision-makers a comparable evidence base for judging which approaches warranted investment and scale. The program won the award for most innovative initiative in the UK civil service and has been featured on the BBC, TechCrunch, and The Guardian. This model provides a disciplined way to manage and learn from sustainability pilots across multiple suppliers and sourcing origins. It enables companies to compare results and costs, discontinue approaches that are not delivering, and direct investment toward interventions with the strongest potential for replication and measurable impact.